

**ARTICULATION AGREEMENT
BETWEEN
UNIVERSITY OF WISCONSIN-STOUT
AND
WESTERN TECHNICAL COLLEGE**

This Agreement is entered into between **Western Technical College** (hereinafter sending institution), and the **University of Wisconsin-Stout, Menomonie, WI** (hereinafter receiving institution). This Agreement and any amendments and supplements shall be interpreted pursuant to the guidelines set forth in the University of Wisconsin System Academic Information Series (ACIS) policy 6.2 Guidelines for Articulation Agreements between UW System Institutions and WTCS Districts as well as policy 6.0 Undergraduate Transfer Policy. Both institutions agree to maintain accreditation by the Higher Learning Commission of the North Central Association of Colleges and Schools and any other accreditation currently in existence pertaining to degree programs articulated via the transfer agreement.

The sending institution has established an **A.A.S. Business Management** (hereinafter sending program), and the receiving institution has established a **B.S. Business Administration** (hereinafter receiving program) and will facilitate credit transfer and provide a smooth transition from one related program to another. It is mutually agreed:

I. Admission and Graduation Requirements

- A. The receiving institution's admission and program admission requirements apply to both direct entry students and to students who transfer under this agreement.
- B. Students must fulfill the graduation requirements at both institutions to include:
 - 1. General Education, Racial & Ethnic Studies, and Global Perspective requirements.
 - 2. Students at UW-Stout will be required to complete a minimum of 32 credits in residence for a bachelor's degree at UW-Stout.
- C. Students must complete the entire sending program and meet the receiving institution's admission requirements for the agreement to apply.

II. Transfer of Credits

- A. The receiving institution will apply 54 of the 61 credits from the sending program. A total of 66 credits remain to complete the receiving program.
- B. Courses will transfer as described in the attached Program Articulation Table.
- C. Elective courses taken or substituted at the sending institution and sending program not listed in this agreement will be reviewed on a case-by-case basis and determined how they may apply to the degree at the receiving institution.

III. Implementation and Review

- A. The Provost, Dean, Program Director, or designees of the parties to this agreement will implement the terms of this agreement, including identifying and incorporating any changes into subsequent agreements, assuring compliance with system policy, procedure, and guidelines, and conducting a periodic review of this agreement.

- B. This Articulation Agreement is effective on 11/15/2023 and shall remain in effect until the end date of 11/15/2028 or for five years, whichever occurs first, unless terminated or amended by either party with 90 days prior written notice.
- C. The college and university shall work with students to resolve the transfer of courses should changes to either program occur while the agreement is in effect.
- D. This Articulation Agreement will be reviewed by both parties beginning 05/15/2028 (within six months of the end date).
- E. When a student enrolls at the receiving institution following this agreement, the receiving institution will encode any course waivers and substitutions.
- F. This articulation agreement applies only to the receiving program in effect Spring 2024 until revised.

PROGRAM ARTICULATION TABLE										
Western Technical College			University of Wisconsin-Stout							
Program name	Business Management		Business Administration							
Award Type (e.g., AAS)	A.A.S.		B.S.							
Credit Length	60-61 credits		120 credits							
Program admission requirements (if any)			Minimum Cumulative 2.0 GPA required							
SECTION A – General Education										
Western Technical College			University of Wisconsin Stout							
Course Prefix & Number	Course Name	Credits	Course Prefix & Number	Course Name	GE	RES GLP	Credits Applied	Credits NOT Applied	Equiv Sub Wav	
General Education										
801-136	English Composition 1	3	*ENGL 101	Composition 1	COMSK		3		Equiv	
804-123	Math with Business Apps	3	MATH-123	Finite and Financial Math	ARNS		3		Equiv	
801-198	Speech	3	COMST-100	Fundamentals of Speech	COMSK		3		Equiv	
809-195	Economics	3	~ECON-201	General Economics	SBSC	GLP	3		Sub	
809-198	Intro to Psychology	3	PSYC-110	Intro to Psychology	SBSC		3		Equiv	
General Education Total		15	Section A Subtotal				15	0		
Special Notes, if any:										
*A grade of C- or better is required to move on to ENGL 102 Composition 2.										
~ ECON-201 will substitute for ECON-210 if a grade of C or better is earned in ECON-215 at UW-Stout.										
SECTION B – Major, Concentration, Emphasis, Electives, or Other										
			Business Core							
102-134	Principles of Management	3	BUMGT-304	Principles of Management			3		Equiv	
102-130	Business Law	3	BULGL-318	Business Law I			3		Equiv	
104-114	Marketing Principles	3	BUMKG-330	Principles of Marketing			3		Equiv	
101-114^	Accounting Principles I	4	BUACT-206 and BUACT-XXX	Intro to Financial Accounting And Accounting Elective			3	1	Equiv	
102-131	Operations Management	3	INMGT-200	Operations Management			3		Equiv	
			Professional Core							
102-108	Entrepreneurship Exploration and Mindset	3	BUMGT-XXX	Management Electives (Integrated Systems Elective)			3		Sub	
116-117	Intro to HR Management	3	PSYC-382	Human Resource Management (Human Resources Elective)			3		Equiv	
102-123	Global E-Commerce	3	BUMGT-XXX	Management Electives (International Elective)			3		Sub	

102-133	Business Management Capstone	3	BUMGT-XXX	Management Electives (Practicum Elective)		3		Sub
			Minor or Specialization					
102-137	Business Professionalism	3	BUMGT-XXX	Management Electives		3		Sub
102-122	Entrepreneurship Business Canvas	3	BUMGT-XXX	Management Electives		3		Sub
102-126	Business Financials	3	BUFIN-XXX	Business Finance Electives		3		Sub
			Professional Preparation					
801-197	Technical Reporting	3	ENGL-320	Professional and Technical Comm (Business Writing Elective)		3		Equiv
			Not applicable to UW-Stout's program requirements. See Section E for credit awarded (if applicable).					
154-102	Software Apps for Business	3						
102-143	Professional Profile Development	3						
Major, Emphasis, Unrestricted Electives		46	Section B Subtotal			39	7	
Total College Credits Applied (sum of sections A and B)						54	7	
Special Notes, if any: ^ It is recommended that students take this class instead of 101-108: Accounting Fundamentals as 101-114 will transfer into the Business Administration program at UW-Stout.								

SECTION C - Remaining University of Wisconsin-Stout Requirements			
	General Education		
	ENGL-102	Composition 2	3
	STAT-130	Elementary Statistics	3
		Natural Science with Lab (ARNS)	4
		Arts and Humanities Stout Core	6
		Social Responsibility and Ethical Reasoning Stout Core	3
		Stout Core Electives	6
		General Education Subtotal	25
	Major Studies		
		Problem Solving Elective	3
	BUACT-207	Intro to Corporate and Managerial Accounting	3
	BUFIN-340	Business Finance	3
	BUMGT-100	Intro to Business Administration	1
	BUMIS-333	Management Information Systems – Decision Support	3
	ECON-215	Principles of Microeconomics	3
	INMGT-365	Project Management	3
		Accounting Professional Core Elective	3
		Marketing Professional Core Elective	3
		Legal Professional Core Elective	3
		Management Professional Core Elective	3
		Experiential Learning	1
		Major Studies Subtotal	32
		Minor or Specialization	9
		Total Remaining UW-Stout Credits	66
Special Notes, if any:			

SECTION D - Summary of Total Program Credits			
Western Technical College Credits		University of Wisconsin Stout Requirements	
General Education	15		
Major, Concentration Emphasis, Electives or Other	46		
Total College Credits	61	Total College Credits Applied	54
		Remaining credit to be taken at University (receiving) Institution	66
		Total Program Credits	120
Special Notes, if any:			